### TOP-CLASS CUSTOMER CARE



CyberQuotes exists to provide top-class customer care. Vigilant in our pursuit of efficient, organized technology innvation and after-sale support, we endeavor to be your trusted partner to build a long-term relationship with our mission:

### **ABOUT CYBERQUOTE**

CyberQuote is a well-known established company with more than 20 years experience in serving financial industry. We specializes in financial training and Fin-Tech solutions such as securities trading system. With a proven reputation of service excellence, we endeavour to establish a long term relationship with potential business associates



### **Cutting Edge Technology**

CyberQuote is a dynamic solutions provider through constant product innovation and adopting cutting edge technology based on sound business models designed solely around the need of our customers.



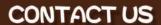
### **Customer Satisfaction**

CyberQuote believes in total customer satsfaction through top quality products and services, on time delivery and reliability to all customers in the region.



### **Comprehensive Support**

CyberQuote is committed to provide prompt and reliable customer care to our customers and forming a true partnership with them. We always develop a win-win approach to partners.



### CyberQuote Pte Ltd



17 Phillip Street #02-00 Grand Building Singapore 048695



Tel: +65 6905 0197

Fax:+65 6535 7437



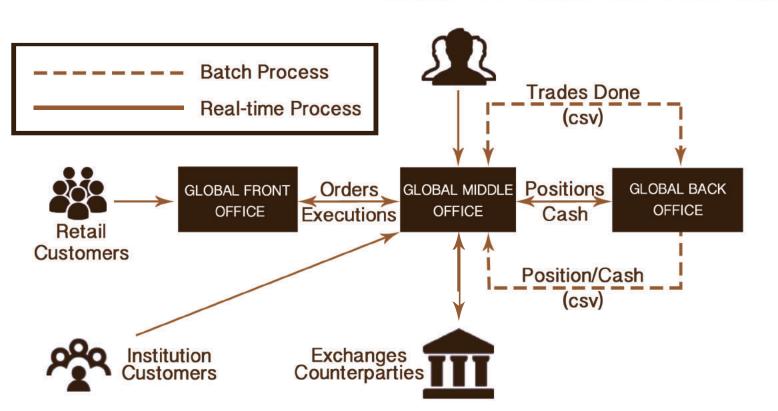
Email: support@cyberquote.com.sg



# INTRODUCTION

Global Middle Office (GMO) is an application for broker-dealers and digital advisors designed to automate trading risk assessment and order re-routing. It is linked with front-end trading platform and back-end settlement system.

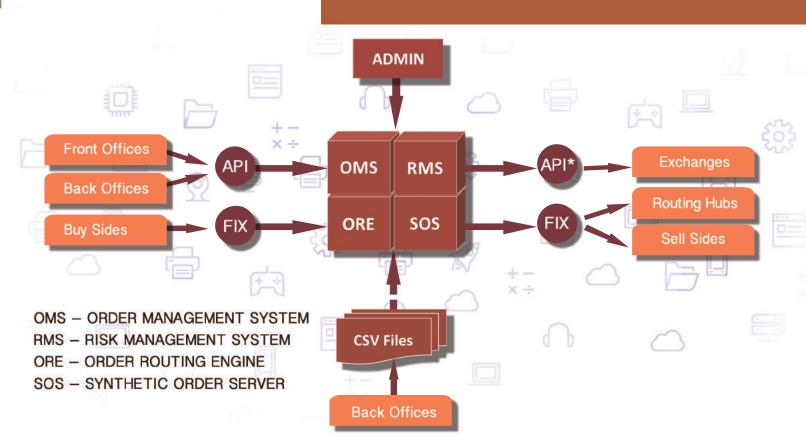
# MIDDLE OFFICE RISK CONTROLLER



# CURRENTLY ADOPTED IN THE FOLLOWING COUNTRIES



### **GMO STRUCTURE**





# **CHARACTERISTICS**





# OPEN SYSTEM, ABLE TO INTEGRATE WITH THIRD PARTY SOFTWARE

REAL-TIME FRONT END & BACK END INTERFACE



**MULTIPLE ASSETS** 

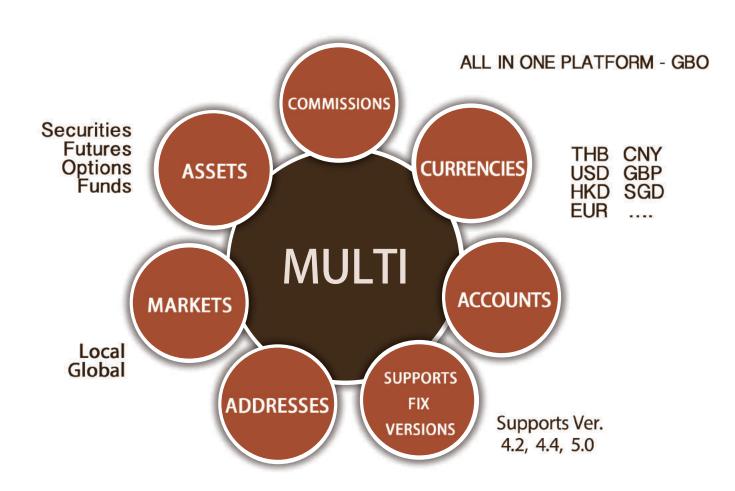


LOW LATENCY: < 30MS FOR ONE ROUND TRIP



HIGH THROUGHPUT: > 250 ORDERS PER SECOND

# CUSTOMIZABLE DIVERSIFICATION



### **KEY BUSINESS BENEFITS**

Business agility supporting growth in new markets and products





Operational and cost efficiency through streamlined operations

Improved risk management and regulatory compliance through greater transparency





Enhanced order risk management, harnessing the power of data

Expedited order routing and fast processing



# WHY GMO



GMO APPLIES CUTTING-EDGE TECHNOLOGY TO DELIVER THE INNOVATIVE SOLUTIONS YOU NEED IN AN INCREASINGLY DYNAMIC AND COMPLEX BUSINESS ENVIRONMENT.

### REDUCE YOUR R&D COST

Offering the most complete middle office trading system to brokers is extremely demanding in resources for Post Trading Platform Providers. GMO significantly reduces brokers' operational costs invested in R&D / Support for their middle office solution, allowing them to invest more resources in their trading technology.

### **BUILT BY A BROKER FOR BROKER**

With more than 10 year's industry experience, we understand the needs of trading brokers and the barriers they face. With the direct collaboration of brokers, GMO has been in constant development and each module has been designed to answer today trading industry's daily operational needs.

### CUTTING-EDGE FIN-TECH TECHNOLOGY

We use the industry standard FIX protocol to connect to any exchange or 3rd party, making it easy to integrate and deploy, with no license fee. GMO uses open source and In Memory Data Base (IMDB) instead of a physical data base to reduce the latency





### MORE ADVANTAGES, MORE POSSIBILITIES



### Scalable Architecture

GMO scales as demand grows and easily adapts to any IT environment.



### Data Agnostic

Pick a market data provider, execution venue and clearing house that you are comfortable to work with. Or, take advantage of an array of reliable pre-integrated vendors. The choice is yours.



### Affordabl

Flexible pay-as-you-use pricing plans are aligned with our clients business model and growth strategies. We offer affordable usage-based pricing and open to discuss alternatives.



### Open Af

Connect to 3rd party front end trading platform and middle processing platform with open APIs.



### 24/7 Suppor

GMO provides 24/7 email/phone support. Our in-house support specialists are well trained and ready to help if any questions or issues. Focus on business activities while GMO takes care of the technology side.





### **WHY GMO**



### Scalable Architecture

GMO scales as demand grows and easily adapts to any IT environment.



### Data Agnostic

Pick a market data provider, execution venue and clearing house that you are comfortable to work with. Or, take advantage of an array of reliable pre-integrated vendors. The choice is yours.



### Affordable

Flexible pay-as-you-use pricing plans are aligned with our clients business model and growth strategies. We offer affordable usage-based pricing and open to discuss alternatives.



### **Easy Localisation**

GMO is multilingual and currently supports English, Chinese and Japanese. New languages are easy to add. Explore new markets or go global with GMO!



### Open APIs

Connect to 3rd party front end trading platform and middle processing platform with open APIs.



### 24/7 Support

GBO provides 24/7 email/phone support. Our in-house support specialists are well trained and ready to help if any questions or issues. Focus on business activities while GBO takes care of the technology side.

